



**ADDVALUE TECHNOLOGIES LTD**

Company Registration Number: 199603037H

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**PROCUREMENT OF TYPE APPROVAL FROM INMARSAT IN RESPECT OF THE SATLINK FLEETBROADBAND 250 MARITIME BGAN TERMINAL DEVELOPED IN COOPERATION BETWEEN ADDVALUE AND SATLINK**

- **Successful completion for the design phase of the S\$8.5 million design cum supply contract for SATLINK FB250 Terminals**
  - **Commencement of shipping commercial SATLINK FB250 Terminals starting from end June 2009**
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**Singapore (June 23, 2009)** – Addvalue Communications Pte Ltd, a wholly-owned subsidiary of SGX mainboard-listed Addvalue Technologies Ltd (“Addvalue”), and SATLINK SL (“Satlink”), have obtained type approval from Inmarsat plc (“Inmarsat”) for the commercial sale and marketing of the Satlink FleetBroadband 250 Maritime BGAN Terminal (“FB250 Terminal”) which was developed in cooperation between both companies pursuant to a S\$8.5 million design cum supply contract entered into between the companies in February 2008. The partnership was forged as both companies firmly believe in the tremendous potential of the maritime market. Following the successful attainment of the critical milestone, Addvalue will ship the FB250 Terminals to Satlink starting from end June 2009.

The FleetBroadband (FB) services are Inmarsat’s BGAN version for the broadband communications on board of ships. With the successful launch of the third Inmarsat-4 satellite and re-positioning of the three Inmarsat-I4 satellites in February this year, the FB services will provide seamless broadband communication coverage globally from 76 degree North to 76 degree South. Besides offering the traditional telephony, facsimile, SMS, email services and internet access, the FB250 Terminals are

capable of supporting the latest web-based applications at higher data rates such as video conferencing, VoIP, instant messaging, real-time electronic chart, weather update, vessel telemetry, files transfer etc. in a more than cost effective manner.

Satlink, with more than 15 years of experience, is one of the major companies in the mobile satellite telecommunications market globally. It caters to the addressable market of satellite telecommunications systems, such as maritime, land mobile and aeronautical, by offering tailored, well-designed solutions.

A delighted Mr Diaz del Rio, General Manager of Satlink, remarked, "We have full confidence in the technical capabilities of Addvalue when we entered into the design cum supply contract with Addvalue. The type approval, a landmark milestone, has certainly paved the way for us to commence fulfilling our customers' orders."

Dr Colin Chan, Chairman and CEO of Addvalue, added, "With the hard earned and much anticipated type approval secured, we can now tap into the great opportunity in the maritime market and expand our BGAN product offerings. We intend to leverage on our partnership with Satlink to penetrate the maritime market further."

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#### **About Addvalue ([www.addvaluetech.com](http://www.addvaluetech.com))**

Addvalue Technologies Ltd is a leading provider of satellite communication, tracking and telemetry solutions and digital wireless design services. It was founded in Singapore in 1996 and listed on the Mainboard of the Singapore Stock Exchange in 2000. Addvalue is currently one of the only three authorised global developers-cum-suppliers and the only one in Asia of the portable Broadband Global Area Network ("BGAN") satellite terminal, a satellite-based network service run by London-listed Inmarsat plc. Headquartered in Singapore, Addvalue currently serves a global market with customers in North America, Europe and Asia. The Company's customers and business partners include global leaders in the communications, information technology and electronics industries.

#### **About Satlink ([www.satlink.es](http://www.satlink.es))**

Satlink S.L. was established back in 1992 in Spain to take advantage of the new satellite communications technology then. Since then, Satlink has positioned itself to be the main mobile satellite supplier in Spain and has also extended its focus to the rest of the world by providing solutions, systems and services for the global maritime,

aeronautical and terrestrial markets. The main objective of Satlink has been and will continue to be providing the latest technological developments in satellite communication globally.

Satlink presently has service agreements with Inmarsat and Thuraya to provide solutions at very competitive satellite communications rates to its customers. It also has a R&D department which designs and develops products mainly for the maritime industry based on Inmarsat satellite technology. Satlink is the main provider of the Spanish "Vessel Monitoring System" and has manufactured more than 10,000 Inmarsat satellite buoys for the tuna fishing industry over the last four years.

**About Inmarsat ([www.inmarsat.com](http://www.inmarsat.com))**

Inmarsat plc (LSE: ISAT) is the leading provider of global mobile satellite communications. Since 1979, Inmarsat has been providing reliable voice and high-speed data communications to governments, enterprises and other organisations, with a range of services that can be used on land, at sea or in the air. The company's services are delivered through a global network of more than 500 distribution partners and service providers operating in 180 countries. For the year ended 31 December 2008, Inmarsat plc had total revenue of US\$ 996.7 million

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